



TELESALES / EVENTS CO-ORDINATOR

OTE UP TO £25,000

We are expanding our busy Head Office Sales Team.

Teamworks Karting: Is one of the UK's fastest growing indoor karting companies. Teamworks manages 6 go-karting tracks, 3 laser tag arenas and 3 vRace® Simulator centres, from its Birmingham Head Office.

Hours: Permanent Full-time or Part-time, including weekend working.

JOB DESCRIPTION:

- Answering incoming telephone calls and booking customers in to race
- Process and close incoming sales enquiries, both on phone and online
- Meeting, greeting and booking in karting & conferencing customers
- Showing potential customers around the facility
- Making outbound telesales calls
- Following up events and nurturing repeat business
- Organise test sessions for interested customers
- General reception duties
- Ad hoc admin & promotional tasks





CANDIDATE PROFILE:

- Previous telesales experience
- Must be lively, flexible and hugely enthusiastic individual
- The ability to multitask in a fast moving environment
- Excellent communication skills especially on telephone
- Strong computer skills including a good knowledge of MS Office
- Enjoy working in a team but thrive on personal results
- Results focused. A generous commission package applies, so candidates must be hungry to make sales.

BENEFITS:

- Competitive salary package including **uncapped** sales commission
- During training, candidates will earn a guaranteed minimum of £18,000 per annum, or their basic + bonus (OTE £25,000), whichever is **higher**.
- 28 days paid holiday

TO APPLY:

Email your CV, with a covering letter explaining what makes you the ideal candidate to succeed in this role, to bobbie@teamworkskarting.com

